

Future Partner, Executive Search Consultant. Calgary/Houston

Company

Johnstone Ritchie was established in 2002 in Calgary Alberta. We were and still are boutique oil and gas professional and executive search. Easily 95% of our business and clients are repeat with virtually all of those having been a client-candidate at one time. We have been in business because we respect, listen and learn. Our clients return because they like our style. We relate to, read, react, and advise accordingly. Plus, we're competitive.

While we have worked on positions with clients in the UK, Egypt, Mexico, Brazil, Columbia and West Africa, until 2019 Calgary has been our base. We opened an office in Houston, Texas to leverage our strengths in Energy Search and to work with again many professionals and executives who have worked in Canada.

Where you fit

There are several ways to be successful in the search business, just ask the big 5 "SHREK" firms; Spencer Stuart, Heidrick & Struggles, Russell Reynolds, Egon Zender and Korn Ferry. These are not our competitors. As the decision-makers in their mid to smaller firms, our clients appreciate we work with and adjust to them to solve their search and recruitment demands. We are hands-on in the work we do which makes us very responsive.

Your career to date will have drawn you through many potential business situations so I don't to describe the perfect background because there isn't one. You've worked for 10-20 years in a professional setting, degreed, well-spoken and presented, and you're competitive.

This is a unique career to consider if you're not in it already. As retained search we market our services then find the solution which isn't always a mandate. The B2B part is obvious and the subtly comes when you work with the client company and client candidate, so they each make a confident decision.

What We Need

I am sincere when I say that I am looking for a future Partner. This business can be very exciting and very dry the same day. As a Consultant you will generate your own business working with companies, people, who you have respect for and will be able to continue a long-term professional relationship.

We have offices in **Houston** and **Calgary** with opportunities in each. When you would like to discuss the possibility further contact me.

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