



Executive Search That Works

Search # 936 - Earthworks Manager

The Organization

- A small to mid-sized construction company in operation for over 50 years.
- Provides road, subdivision grading and construction in Summer. Provides mining activities and snow removal in Winter.
- Diversified services which allow the organization to be financially insulated from the ups and downs of a “boom bust” economy.
- Detailed information will be disclosed if you are selected for an interview with our client.

Why Consider This Role?

- A great opportunity to join a company with a niche market in the road and subdivision construction business.
- Provides excellent value proposition to clients and conducts business in a very professional manner, with high regard to security, QA, environmental conduct and project management.
- Less bureaucracy in a small to midsized company.

Team Dynamics

- Located in Alberta, and reporting to the President, the successful candidate will oversee 2-4 direct reports and about 30 staff overall in their division.
- Interaction and collaboration with other 5 other Managers to ensure corporate standards are met and business development opportunities are professionally pursued.

Skills & Experience

1. Completed post-secondary education with 3 + years of successful experience in managing earth works projects and/or road construction and a minimum of 5 years managing staff. You will plan, recruit, and manage staffing needs as necessary for any upcoming jobs.
2. At least 3 years experience in estimating/managing civil construction road and/or grading projects utilizing your strong knowledge of contracts and job costings/profitability experiences.
3. Entrepreneurial attitude and some business development experience. Preference will be given to those that have small business or owner/operator experience.
4. Strong problem solving & trouble shooting skills. You’ve learned to work with the staff, and equipment you have, to execute and be willing, ready and able to do any job to succeed.
5. Proficient computer skills in Excel, Word and Outlook are required.

To reply in confidence please send an email with your resume to

randy@jres.ca

Your email needs to outline and explain how you meet each of the 5 points listed in the Skills & Experience Section