



### **The Organization**

Our client is an established and growing midsize general contractor, based in Calgary, Alberta. When you've built your company on the pillars of Service, Communication, Reliability, Quality and Safety, you build a common respect with your clients. This has resulted in continued growth during some trying times in the industry.

### **Why Consider This Role?**

- This is an excellent opportunity if you're interested in an impactful position with an established, growing company.
- You are passionate about the industry and can champion for a well laid out, profitable project.
- Focusing on strategic, long term objectives you will create value for the organization. Excellent communication and presentation skills will support this.
- The visibility provides for personal & professional upside. Your contribution will also provide you an opportunity for equity in the company.

### **Team Dynamics**

As the Estimator, you will report to the General Manager and Partner, while communicating regularly with key stakeholders. You initiate lines of communication with clients, present and future.

### **Activities and Responsibilities**

In this is the key position, the following are a highlight of the responsibilities;

- Direct engagement of industry trades & contacts, utilizing your relationships and other sources to plan, develop and complete projects.
- Active involvement of internal and external communications with partners, staff, and contractors. This will be accomplished through written and verbal presentation.
- Actively prepare commercial construction estimates by gathering proposals, blueprints, specifications, and related material.
- Skilled in using Excel and familiar with software such as AutoCAD and JONAS.
- Process costs by analyzing (ie.) labour, material, permitting, time, etc., and present results.
- Competitor analysis as required.
- Maintain database of information, suppliers, projects, and clients.
- Additional duties or projects as directed by management.

### **Experience**

You will be qualified by 10-15 years of progressive experience in the commercial construction industry and may also be a member of building or trade associations in Alberta. You have formal education in Construction Estimation from an accredited school meeting Canadian standard. The types of projects will range from \$500K to \$5M. Your broad knowledge of the industry resulted through career development, courses and a curiosity to learn. With excellent communication & interpersonal skills, you have a natural leadership ability to foster a cooperative, results oriented environment while working with multiple stakeholders. You possess an energetic style, attention to detail, lead by example and have a desire to get down to work. The skills to motivate and produce results come from years of building relationships, listening, and including peers. This has been key in meeting/exceeding targets in timeframes to manage competing deadline requirements. Your creativity has reflected both in your personal and career development, and your early promotions into key positions.

**To Advance Your Career Reply in Confidence To  
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